



**Philippine International Trading Corporation  
BIDS & AWARDS COMMITTEE I**

MINUTES OF THE PRE-BID CONFERENCE  
SUPPLY AND DELIVERY OF VARIOUS BRAND NEW SPARE PARTS FOR THE  
MAINTENANCE OF THIRTY-NINE (39) UNITS 2 ½ TON TRUCKS M35 FOR THE  
PHILIPPINE NAVY (PN) – ONE (1) LOT  
**BID REF. NO. MPG-B1-2019-265 2nd Rebid**  
08 July 2019, 5<sup>th</sup> Floor Conference Room

There being a quorum, Vice-Chair convened the meeting at 9:00 A.M.

In attendance are:

FOR PITC BAC-I	FOR PROPONENT – PN
Christabelle P. Ebriega, Chair	As per attached attendance sheet
Atty. Ma. Gudelia C. Guese, Vice-Chair	
Myra T. Alvarez, Member	
David A. Inocencio, Member	
Joel S. Rodriguez, Alternate Member	
PITC TWG/BAC Secretariat (as per attached attendance Sheet)	
<b>BIDDERS</b>	
As per attached attendance sheet	

**HIGHLIGHTS OF PROCEEDINGS**

- Vice-Chair welcomed everyone to the Pre-Bid Conference for the above mentioned procurement project.
- For the record, no representative from PN was present during the Pre-Bid Conference.
- Vice-Chair informed Philippine Chemsteel Industries, Inc. that PITC has been tapped by the PN to undertake this project for them.
- Vice-Chair acknowledged the presence of Philippine Chemsteel Industries, Inc, the only prospective bidder present in this Pre-Bid Conference.

Philippine Chemsteel immediately raised question; we have re-submitted the AFS and we asked the BIR to put a stamp on what we have failed on, but unfortunately they did not stamp it anymore. They just give us Circular or Memorandum, specifying what pages to be stamp.

Vice-Chair replied: What was indicated in the Circular? Meron na akong nabasa noon na Audit Certificate, which one is the Audit Certificate. Can you identify to me the Audit Certificate? Kasi wala akong makita.

Philippine Chemsteel: Nilagay po nila doon kung anong page. Naka-specify po doon.

Vice-Chair: Please raised your question in writing for us to study your concern.

- Invitees are local authorized distributor/dealers/resellers for the Supply and Delivery of Various Brand New Spare Parts for the Maintenance of Thirty – Nine (39) Units 2 ½ Ton Trucks M35.

- Vice-Chair informed that to be able to participate in this bid project, the prospective Bidder should have completed within the last five (5) years from the date of submission and receipt of bids at least single contract similar nature amounting to at least twenty five percent (25%) of the ABC.

“Similar nature” shall mean “Spare Parts of M35 Trucks”.

- Vice-Chair explained that the first part of the Bidding Documents is the Instructions to Bidders which should be read by the prospective Bidders at their own good time. What will be discussed in this Pre-Bid Conference are the documents that are required to be submitted on Bid Opening Day.
- Vice-Chair started to discuss the Envelope System:
  - **Envelope System:** The system of submission is a two envelope system wherein **Envelope 1** will contain the eligibility and technical documents and **Envelope 2** will only contain the Financial Bid.
  - **Number of Copies:** All documentary submission must come in three sets. These will be placed in 3 folders marked: “original”, “duplicate” and “triplicate”.
  - **Sealing/Markings** The two envelopes will then be placed in a master envelope. The master envelope will then be sealed and marked in accordance with the instructions stated in the Bidding Documents.

**ENVELOPE I – ELIGIBILITY & TECHNICAL DOCUMENTS**

<b><u>Class “A” Eligibility Documents</u></b>	<b><u>Vice-Chair’s Instructions</u></b>
SEC/DTI Registration Certificate	<p><b>For Corporation</b>, submission will be the SEC Registration Certificate.</p> <p><b>For the Sole Proprietorship</b> a copy of valid and current DTI business registration valid and current.; and</p> <p><b>For Cooperatives</b> a copy of valid and current Cooperative Development Authority (CDA)</p>
Business Permit issued by the city or municipality where the place of business is located OR the equivalent document for Exclusive Economic Zones or Areas.	<p>Philippine Chemsteel must submit their valid and current Mayor’s Permit.</p> <p>In case of recently expired Mayor’s / Business Permits, said permit shall be submitted together with the official receipt as proof that the Bidder has applied for renewal with the period prescribed by the concerned local government units, provided that the renewed permit shall be submitted as a post-qualification requirement.</p>

<p><b>Annex II-A</b> Committed Line of Credit (CLC)</p>	<p>the necessary details as required. A formula is already provided for the Bidder to come up with the NFCC.</p> <p>The NFCC must be at least be equal to the ABC of the project.</p> <p><b><u>For CLC</u></b></p> <p>In case Philippine Chemsteel does not want to submit the NFCC, they have an option to submit Committed Line of Credit, issued by a local commercial/Universal Bank.</p> <p>A sample form is provided for as Annex II-A.</p> <p>Chair reminded Philippine Chemsteel that the Committee does not accept any CLC issued by a Rural Bank or Savings Bank.</p>
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<u>Technical Documents</u>	<u>Vice-Chair's Instructions</u>
<p><b>Annex IV</b> Bid Security</p>	<p>Vice-Chair enumerated the types of Bid Security acceptable to PITC. These are:</p> <p style="text-align: center;"><b>Bid Securing Declaration.</b></p> <ul style="list-style-type: none"> <li>• A form is provided for as Annex IV.</li> </ul> <p>Philippine Chemsteel should use the form provided by PITC because it is complete in contents.</p> <p>In order not to miss out on anything, Vice-Chair advised Philippine Chemsteel to photocopy the form or scan it, and then have the authorized representative sign the form and submit it notarized.</p> <p>The other forms of Bid Security are:</p> <ul style="list-style-type: none"> <li>• <b>Cash or Manager's Check issued by the local commercial/universal bank equivalent to at least 2% of the ABC;</b></li> <li>• <b>A Bank Draft / Bank Guaranty or Letter of Credit issued by a local commercial/universal bank equivalent to 2% of the ABC. Issued by a local commercial or Universal Bank.</b></li> <li>• <b>Surety Bond issued by a bonding company authorized by the Insurance Commission.</b></li> </ul> <p>In case Philippine Chemsteel will opt for a Surety Bond, Philippine Chemsteel has to submit a Certification from the Insurance Commission that the bonding company is authorized to issue Surety Bond. In addition to this, the Surety Bond should contain all the 14 grounds for the</p>

	<p>forfeiture of the Bid Security and it be written on Bond itself.</p> <p>Vice-Chair advised Philippine Chemsteel to show the 14 grounds to their bonding company so that the latter can include or type them on the copy of the bond itself.</p> <p>The fourteen (14) grounds is found in Clause 12.1 (b) (i) (c) (c.3) (i) to (xiv) of the Bid Data Sheet.</p>
<p><b>Annex V-A</b> Technical Bid Form (4 pages)</p>	<p>As the Technical Bid Form for was flashed on the screen, Vice-Chair's instructions are as follows:</p> <ul style="list-style-type: none"> <li>• For Philippine Chemsteel to use the Bid Form. They shall not retype or alter it;</li> <li>• Philippine Chemsteel to put the word "Comply" on all the line item on the column "Bidder's Statement of Compliance";</li> <li>• All pages must be signed by the authorized representative of the Bidders.</li> </ul> <p>Vice-Chair reminded Philippine Chemsteel that if there are any blanks left out unfilled, the TBF will fail because it will mean that the Bidder cannot comply with the technical specifications.</p>
<p><b>Annex V-A1</b> Technical Specifications (1 page)</p>	<ul style="list-style-type: none"> <li>• Philippine Chemsteel's authorized representative/s to sign the "Conforme" box provided on all pages of these Annexes.</li> </ul>
<p><b>Annex V-A2</b> Test and Acceptance Procedure for Tires (4 Pages)</p>	
<p>Certificate of Sample Item Verification</p>	<ul style="list-style-type: none"> <li>• Submission is a Certificate of Sample Item Verification issued by the PN Commanding Officer of: <ul style="list-style-type: none"> <li>(1) Motor Transport and Maintenance Battalion; OR</li> <li>(2) (2) Logistics Officer of Motor Transport and Maintenance Battalion, PN</li> </ul> </li> </ul>
<p>Proof of Authority of the Designated Representative</p>	<p>Submission of a Proof of Authority of the Philippine Chemsteel's Authorized Representative/s:</p> <ul style="list-style-type: none"> <li>a) <u>For Sole Proprietorship</u> submission of Duly Notarized Special Power of Attorney.</li> <li>b) <u>For Corporation, Cooperative, or the Members of the Joint Venture</u> submission of Duly Notarized Secretary's Certificate evidencing the authority of the designated representative/s.</li> </ul> <p>Once again, Vice-Chair advised Philippine Chemsteel to check the wordings. In case the Board appoints more than one person, it is safe that it be worded "any of the following" or "or" so that even only one person can bind the company.</p> <p>However, if not stated this way, then the Committee will look for all the names and signatures of the persons</p>

Valid and Current Tax Clearance	<p>Vice-Chair informed Philippine Chemsteel that PITC does not accept any provisional Tax Clearance, renewal certificate or claim stub because the GPPB has already issued a ruling that only the Tax Clearance itself is acceptable.</p> <p>Vice-Chair advised Philippine Chemsteel to only transact with legitimate employees of BIR.</p> <p>Vice-Chair mentioned that Tax Clearance can now be issued by the Revenue Regional Office of the BIR just ensure that there are no tax liabilities.</p>
Audited Financial Statements for 2018 and 2017	Submission will be the 2018-2017 Audited Financial Statements comprising of: Independent Auditor's Report, Balance Sheet and Income Statements, all page of which must have the stamp "Received" by the BIR.
Valid and Current PhilGEPS Certificate of Registration and Membership (Platinum Registration).	<p>If a Bidder is already a PhilGEPS Platinum Member they can submit the Platinum Membership Certificate together with the Annex "A". The Platinum Membership will substitute for the four (4) eligibility documents enumerated earlier.</p> <p>However, if any of the documents listed in Annex I-A of the certificate has expired Bidders must submit the valid and current one.</p> <p>Vice-Chair emphasized that any documents that have expired, the valid and current document together with the PhilGEPS Certificate must be submitted.</p>
<b>Annex I</b> Statement of all Ongoing government and private contracts including contracts awarded but not yet started	Vice-Chair's instructions to Philippine Chemsteel with respect to this document is: <ul style="list-style-type: none"> <li>• Form Annex I is already provided in the Bidding Documents, The Bidders have to use Annex I;</li> <li>• Philippine Chemsteel to provide the information called for;</li> <li>• Additional sheets can be used for as long as the authorized representative sign the last page.</li> </ul>
<b>Annex I-A</b> Statement of Single Largest Contract similar to the contract being bid within the last 5 yrs. equivalent to at least 25% of the ABC.	<ul style="list-style-type: none"> <li>• A form is again provided;</li> <li>• Philippine Chemsteel to supply the data or information required in the form and to attach any of the following documents: <ol style="list-style-type: none"> <li>1. Copy of Official Receipt;</li> <li>2. End User's Acceptance</li> <li>3. Sales Invoice together with Collection Receipt (They go together)</li> </ol> </li> </ul>
<b>Annex II</b> Net Financial Contracting Capacity (NFCC)	<p><b>For NFCC</b></p> <p>A form is provided for as Annex II;</p> <p>As the sample form was flashed on the screen, Vice-Chair's instructions is for Philippine Chemsteel to supply</p>

<p><b>Annex VI</b> Omnibus Sworn Statement (OSS)</p>	<p>named in the Secretary's Certificate. And if one signature is missing, the submission is non-compliant and will fail.</p> <p>Vice-Chair informed that the OSS is standard in all government biddings.</p> <p>Vice-Chair advised Philippine Chemsteel to use the form that PITC provided in this Bidding Document.</p> <p>The form must be copied verbatim. But to be sure that nothing is missed out, Vice-Chair suggested that the form just be scanned or photocopied and then filled up.</p> <p>On the "I/We", the name of the authorized representative named in the Secretary's Certificate will appear on the line.</p> <p>All blanks must be filled up, appropriate boxes must be ticked off.</p> <p>On the Authority of the Designated Representative, the portion: <u>Name, Title and Specimen Signature</u> must be filled up.</p> <p>All statements from "a" to "h" must be complete.</p> <p>The last page must be signed by the authorized representative and notarized.</p>
<p><b>ENVELOPE 2:</b> <b>FINANCIAL BID FORM (Annex VII)</b>  <b>DETAILED FINANCIAL BID FORM (Annex VII-A)</b></p>	<p>Vice-Chair explained that similar to the TBF, the FBF cannot be retyped. It may be photocopied for purpose of the other 2 copies required.</p> <p>Envelope 2 will contain the Financial Bid of Philippine Chemsteel where they will indicate the Total Bid price in words and figures which should not exceed the ABC of the project.</p>

- Vice-Chair also reminded that the Bidders must **sign** or **initial** each and every interlineation, erasure, overwriting and correction made on their bids. Failure to do so shall result in the invalidation and rejection of their bids. Details is found in page 39 of the BDS (ITB Clause 19.5).
- Vice-Chair asked Philippine Chemsteel if they have any other questions/concern aside from the BIR stamp received, Philippine Chemsteel replied: "None".
- Vice-Chair stated that Philippine Chemsteel should write all their queries/concerns to the BAC Chair which may be sent through email or fax. The BAC will reply through a Bid Bulletin which will be posted in the PhilGEPS and PITC website.

Deadline for Questions/clarifications will be on 15 July 2019.

Note: Maximum size of email with attachment is six (6) mb only.

- Philippine Chemsteel were advised that any changes in the documents the Committee will issue a Bid-Bulletin and Bidders have to use the revised forms which will be put in the Bid-Bulletin.
- The Submission and Opening of Bids is scheduled on 24 July 2019 (Wednesday, 9:00AM). Bidders were advised to submit their bids before 9:00AM.

Adjourned at 2:40 PM.



# ATTENDANCE SHEET

PRE-BID CONFERENCE (Bid Ref. No. MPG-B1-2019-265) - 2nd Rebid  
 (Previous Bid Reference Nos. MPG-B1-2018-130 & MPG-B1-2019-131 Rebid)  
 SUPPLY AND DELIVERY OF VARIOUS BRAND NEW SPARE PARTS FOR THE MAINTENANCE OF THIRTY-NINE (39) UNITS 2 1/2 TON TRUCKS M35  
 FOR THE PHILIPPINE NAVY (PN) - ONE (1) LOT

08 July 2019, 9:00 A.M., 5/F Conference Room, Philippine International Trading Corporation (PITC)  
 NDC Building, 116 Tordesillas Street, Salcedo Village, Makati City

## BIDS AND AWARDS COMMITTEE (BAC) I - MILITARY PROCUREMENT GROUP PROJECT

### Regular Members

Regular Members	Gender	Signature
1) Christabelle P. Ebriega	F	
2) Atty. Maria Gudelia C. Guese	F	
3) Myra Chitella T. Alvarez	F	
4) David A. Inocencio	M	
5) Joel S. Rodriguez	M	
6) Irene G. Alayon	F	
7) Vivian E. Monsanto	F	
8) Maj Rodel V. Pascua	M	

### Signature

### Technical Working Group

Technical Working Group	Gender	Signature
1) Manuel O. Elima, III	M	
2) Pio B. Bellosillo	M	
3) Ma. Cristina Rosa V. Bautista	F	
4) Suzanne M. Marticio	F	
5) Rachel F. Ignacio	F	
6) Judy Ann L. Esteban	F	
7) Michael M. Arriego	M	
8) Franklin D. Iglesias	M	
9) Louis Albert H. Quiroga	M	
10) Jay A. Tagaca	M	

### Gender

### Signature

### End-Users

1) _____
2) _____
3) _____
4) _____
5) _____
6) _____

### Account Officer

1) Pio B. Bellosillo
2) _____

### Secretariat

1) Ma Veronica A. Morales
2) Jane C. Arcilla
3) Ana DG. Asprec
4) Ma Teresa S. Elima
5) Mirasol S. Ninobla
6) Ma. Irissa G. Ordillano

### Observer/s

1) _____
2) _____

